



Preliminary Program

Day 1 Morning: Strategy, Process & Implementation				
Plenary				
09:45	Introduction			
09:45	The models and language of performance design			R. Rummler, PDL
10:30	Coffee Break			
10:45	The connection of Strategy and process			C. Wilkins, PDL
11:30	How to connect strategy and process in the real world: The ETS case			N.N., ETS
11:30	Coffee Break			
11:45	Implementing a process managed culture globally: The Cemex case			H. Resendez, Cemex
12:30	Discussion: Helpful concepts for change			Moderator
13:00	Lunch			
Day 1 Afternoon: How Support Functions Add Value to the Business				
Plenary				
14:00	How support functions can best align to business			A Ramias, PDL
Track 1:		Track 2:		
14:30	Transforming HR: The UBS case	N.N., UBS	Strategic resources dimensioning and systemic redesign of HQ support to affiliates: The Total AMO case	G. Perruchot, Epigone
15:15	Restructuring global HR functions after M&A: The Salans case	N.N., Salans;	A Shared Service Center for the total of work-place services: The SIG case	C. Grego, M. Junet, SIG
16:00	Coffee Break			
16:00	An innovative approach to Management Development: The Voestalpine case	E. Balla, Voestalpine	Training and the Phillips ROI approach: The BMW case	K. Bodel, BMW
Plenary				
17:00	Work Sessions on Best Practice			Facilitator
17:45	A short performance journey through time. How does "performance" shape our future?			K. Wittkuhn
Evening Surprise Event				
Day 2 Morning: Performance System Design				
Plenary				
09:00	The Value of the value dimension			C. Wilkins, PDL
09:45	How to design collaboration into international teams			L Schneider, pdi C Romberg
10:30	Coffee Break			
11:00	Sales performance by system design: The cases of three DAX enterprises			Dr. Wolf Lasko, Klaus Wittkuhn
12:00	Work sessions on Best Practice			Facilitator
13:00	Lunch			
Day 2 Afternoon: Building Internal Expertise				
14:00	How to develop consulting capabilities that add value to the business			A Ramias, PDL; K Wittkuhn, pdi
14:30	How to set up an internal performance consultancy: The Saskpower case			D. Braun, Saskpower
15:00	Summary			Facilitator
15:30	Good Bye Coffee			